

AD Procurement Process What to Expect

Daryl Hill

Agenda

- The Procurement Process - context
- Preparation for Procurement
 - Evaluation
 - Outputs
 - Affordability
 - **Deliverability**
- Planning and Site Selection
- Documentation and instructions to bidders
- Bidders solutions
 - PQQ – Prequalification Questionnaire
 - ISOS – invitation to supply outline solutions
 - ISDS – invitation to supply detailed solutions
 - CFT – call for final tenders
- Consultation
- Preferred bidder and contract award
- Planning submission

The Procurement Process – Council Preparation

- Preparation for Procurement
 - Evaluation
 - Outputs
 - Affordability
 - **Deliverability**
- Procurement design
- Planning and site selection
 - Local Development Plans - consultation
 - Existing Planning Policy
 - Site searches
 - Reference site

The Procurement Process- Competitive Dialogue – Engagement with Bidders

- Documentation and instructions to bidders
- Bidders solutions
 - ISOS – invitation to supply outline solutions
 - Technical solution identified
 - ISDS – invitation to supply detailed solutions
 - Cost and risks
 - CFT – call for final tenders
 - Last chance
- Dialogue
 - Meetings with planners and other consultees
 - Scoping/Screening opinion
 - Design and impacts

The Procurement Process – Contract Award

- Preferred bidder
- Financial close
- Planning timetable
 - Reasonable endeavours
 - Long stop date
 - Costs and remedies
- Planning submission
 - Consultation
 - Recommendations
- Approval!